



Fall EDITION
2016

INTERIOR HEAVY EQUIPMENT Operator School



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IHE School proudly operates industry leading training sites in Western Canada! We pride ourselves on delivering high caliber, real-world machine training so graduates enter the workforce as ambassadors for our training programs!



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"The process was very efficient compared with sitting in an office & sifting through resumes."
- Russ C. - Okanagan Aggregates -Job Fair Held Sept 9th, 2016

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A MESSAGE FROM THE PRESIDENT:

We are starting to see strong signals of a rebounding economy entering this fourth quarter. Fall season has picked up tremendously and we are anticipating spring to be even busier at our training sites as current projects continue to progress, and new projects receive the green light. Most recently, the Pacific North West LNG facility approval, the ongoing Site C Dam construction, the 'Ring Road' construction project in Calgary, as well as many more road and bridge rebuilding projects across western Canada. Oil prices seem to be firming up around the \$50 a barrel mark too, and this coupled with the draw-down in oil inventory means there is cautious optimism building again month-by-month.



Mike Hansen
President

Last month I had the pleasure of attending another B.C Road Builders & Heavy Construction Association Fall Conference (BCRB) in Kelowna, BC. Organized extremely well, this conference is a must attend for many. I recognize the hard work these professionals do in educating the public and lobbying our own government about critical needs and issues identified. Indeed, Transportation Minister Honourable Todd Stone, confirmed more positive insights for ongoing work in the province and highlighted a few new projects starting right away. IHE always welcomes and is grateful for the opportunity to work with leaders in the Industry as to be honest, what often happens quickly is we realize even more synergies exist, and we forge a stronger partnership than I anticipated. Next month, I look forward to attending the Alberta Road Builders & Heavy Construction Association (ARHCA) Gala in Banff, AB. Please contact me prior if you would like to schedule any meetings together at: mhansen@iheschool.com.

Switching gears, our new training site in Mission, BC has already passed its six month milestone and continues to stay busy and run strong! I have to acknowledge our hardworking staff and our stakeholders who have come together to launch this site and make it an overwhelming success. I look forward to hitting our one-year mark and expect many years of continued bustle and activity from this strategically-located position, which we now operate from in the lower mainland. If you have not been out to visit us yet here, please plan to schedule yourself a VIP Tour by calling toll free at #1-866-399-3853.

It is critically important that IHE be able to continue to meet the hiring and training needs of our partners as companies have little or no time for training we hear. Given that, I am pleased to announce and officially welcome Ed Picher, our new Business & Industry Sales Manager to the fold. Ed has only been with us a very short time, but given his industry roots and background, he has already proved himself invaluable through further connecting Industry to IHE. IHE has always been about connecting employers to operators willing to work, but this is truly taking it one step further. Follow our website for more details and news or email Ed now to pre-book your own hiring fair at: epicher@iheschool.com.

IHE offers employers/partners a direct employer-operator bank of more than 4,000+ experienced and entry level operators. Together we work hand-in-hand with our partners to ensure everyone wins! Grads want jobs to go to and companies want hires to have the capabilities necessary to hit the project ground running. In fact, many of our Alumni are now in supervisory positions themselves and there is no greater feeling than to welcome back IHE Alumni to our sites, whom are here looking to hire operators themselves!! I suppose this is to be expected considering IHE has been a professional accredited trainer for 11+ years now, but it's still really neat to witness.

Lastly but definitely not the least, I need to send out big kudos and recognition to all our employees that work so diligently and professionally each day on behalf of our customers and our stakeholders. You know who you are, and you know we couldn't do it without your support, so thank you.

Mike Hansen

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PROJECTS HEATING UP, CONNECTING DEMAND WITH SKILL

IHE School being the industry leader in heavy equipment training; is at the forefront of fulfilling industry's needs and demand for skilled operators. In order to better facilitate these needs, I have been brought on as the organization's Business & Industry Sales Manager to further bridge the gap and connect Industry stakeholders with IHE.

Previous to joining IHE, I specialized in Technology Sales & Support throughout Western Canada helping to develop 3D and 2D heavy equipment controls on some of the region's largest civil and highway/construction projects. I also have an extensive background in surveying, having worked across Alberta, BC, Saskatchewan, and NWT after graduating from BCIT's Geomatics Engineering Programme.

My main goal over the next year is to build a strong link and create additional partnerships between IHE and our many Industry & Business Partners & Associations. It's an exciting time in the industry right now, with several major projects heating up and pushing forward from the \$2.2B Calgary Ring Road Project, to \$20B Site C Dam, and even more local projects. This is just the start as confidence in the industry builds to close out 2016, and start 2017 with strong economic growth.

In order to meet the demand for operators for this influx of projects, IHE has committed to host ON-DEMAND recruitment fairs for industry organizations. Recruiters can interview 100's of operators on the spot, and afterwards have shortlisted candidates demonstrate their abilities live on our equipment. These events have been wildly successful, just at the beginning of the month; local Interior contractor Okanagan Aggregates joined us to interview and pre-screen candidates operating abilities on site.

"The process was very efficient compared with sitting in an office & sifting through resumes", said Russ C. Owner of Okanagan Aggregates.

Are you in immediate need for operators? Contact me directly and we can host your own personalized on-demand recruitment fair! Why waste time sifting through resumes, get your hiring needs met within a single day and have your workforce ready immediately.

Contact me at 604-908-4700 or by email at EPicher@iheschool.com.



Ed Picher,
Business & Industry Sales Manager

Enoch Cree Nation & IHE, Working Together For Win-Win Success



Grad Ceremony Celebration Day - Friday Sept. 23, 2016

HEO Operators in Action Left to Right: Ron C. (Project Manager), Lance, Lyle, Waylon, Noel, Ricky, Thomas, & Ray.
Instructors: Don & Brian

Congratulations to all of the Enoch Cree Nation graduates from IHE's first Remote Training Division! IHE had the pleasure of partnering with Enoch to train a group of operators to help them with a new local infrastructure project. A big shout out to everyone that made this project possible. We cherish our win-win partnerships and stakeholders that work so closely with us.

Want to Host Your Own Remote Training Class? Call us Today for a Free Proposal!
Toll Free: 1-866-399-3853

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As a respected leader in our industry, we have one mission. We will provide our students with superior hands on equipment training and outstanding technical knowledge, motivation and commitment. Our students will be fully prepared for immediate employment as Heavy Equipment Operators.